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Visual Secrets are a distributor of seasonal products. Whether that be clothing, scooters, PPE or more, they can ship items anywhere you need them. They approached us here at Kinara with help on their local storage.

They were short on warehouse space within their own facilities. With Kinara’s connections, we were able to offer much more space, including a kitting service and last-mile fulfilment.

Family networks are not to be understated. Through close relationships, Visual Secrets CEO Raj Taylor opened a conversation with Kinara regarding his warehousing. He was struggling for space in his current facilities and needed a bit of help with his extra stock. Using our connections, we provided a great solution for him, meaning he could have access to his stock whenever required.

What began as just pallets of stock, evolved into Kinara taking care of all of Raj’s kitting requirements. As we began handling all of the picking & packing for him, eventually Kinara built an ordering platform for him to make the whole operation as efficient as possible. Once the ordering platform had been set up, we deliver the chosen products either directly to the end-user or to Raj himself to make any final amends. As we have forged this strong relationship, we act as an extension of the Visual Secrets warehouse.

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- Raj Taylor, CEO

